



Hello FASFAA Region 4 Members!

My name is Kylie Gross and I'm highly excited at the prospect at serving you as our Region 4 Representative for the next 2 years with FAFSAA.

My experience working in the industry began as a work-study student where I served for 3 years in the Financial Aid Office at the University of Tampa and was followed by the past 7 ½ years of experience working full-time in both the public University and private University fields. In September 2010 I began my career at the University of South Florida as a Financial Aid Advisor and served in that role for a year and half before advancing to a Team Manager, specializing in the area of professional judgment. As a Team Manager one of my primary responsibilities was to train other staff members on professional judgment processes and best practices, both one-on-one and in office-wide training sessions. I spent over 5 years working in this position, mastering my skills, knowledge of the regulations and the best practices. Although my specific area was professional judgment, I was also required to be versed in all regulations and aspects of financial aid as I oversaw staff who were involved in every aspect of the financial aid process. During my time at USF I gained a reputation in the office of being an excellent trainer, well organized and highly knowledgeable. In November 2017 I decided to return to my alma mater, The University of Tampa, and joined their financial aid office as an Assistant Director. My current position allows me the opportunity to use all my previous knowledge and experience but has also given me a better understanding of the differences in financial aid between not only public and private schools, but also in terms of the size, awarding and funding of our different institutions, all of which have allowed me to better assist my students, families and fellow staff members.

Although I have not been on the FASFAA board or any committee before I feel that I would be a great candidate for the Region 4 Representative. I've spoken to a couple different individuals about the role and read through the policies and procedures so that I can best be prepared and understand all aspects of the role. One of the main undertakings of the position is to plan for training workshops in the region and although I've not had experience doing this specific task before I do participate in the Junior League of Tampa and am quite familiar with the organization and management skills that are required to put on successful events. Additionally, I am highly organized and committed to an outreach presence, I firmly believe that the best way to learn and enjoy what you do is to build connections and continue education whenever possible. I believe training workshops are a great resource for our members to do both of these and that the more we can do to sustain our members and their knowledge, the more we can do for our students.

I hope to be privileged enough to join the FASFAA Board and serve everyone in Region 4. I look forward to gaining additional skills and experience in the industry as well as building connections and getting to know many members throughout the region over the next few years if chosen to represent Region 4.