



Message from Your FASFAA President

The 2021-2022 FASFAA year is off to a great start! Our elected officials and committee chairs have been busy planning a year full of training, networking, advocacy, and professional development for our members. I am thankful to have this incredible team of volunteers serving as your FASFAA Executive Board. Please take a moment to thank them for their service to our Association.

In addition to these Executive Board members, there are several other key volunteers who are leading the way with other programs for FASFAA. Our LEAP Program will begin in October with a new cohort of participants and mentors under the direction of Kamia “Mia” Mwango and Alexandra Rosado. In January, FASFAA will offer a New and Intermediate Aid Officer Workshop. Odalys Portela has agreed to take the lead in planning this event. Thank you to Mia, Alexandra, and Odalys for your dedication to these professional development opportunities!

Our association would be nothing without the support of our member volunteers. If you are interested in helping with a particular committee or event, please complete a [volunteer form](#) to express your interest. Our Volunteer Coordinator, Kristina Chavers, will make sure you get in touch with the right people to answer your questions or put you to work!

Nadine Bailey	President-Elect & Nominations Chair
Dameion Lovett	Past President & Fiscal Concerns
Kris Hatcher	Vice President for Training
Susan Ambridge	Secretary
Eileen Brzozowski	Treasurer
Tracy Moat	Treasurer-Elect
Joanne Rozborski	Region I Representative
Chas Hammond	Region II Representative
Angelica Parrales	Region III Representative
Kimberly Gloster	Region IV Representative
Marissa Miles	Region V Representative
Jacob Dirghalli	Federal and State Legislative Chair
Bill Ayers	Business Partners Advisory Council Chair
Laura Dickerson	Vendor/Sponsorship Chair
Irma Molinares	Site Selection/Event Chair
Edward Schworn	Electronic Services Chair
Will Hunter	Early Awareness/Outreach Chair
Kristina Chavers	Membership Chair & Volunteer Coordinator
Pamela Welch	Scholarship & Charity Chair
Rachel Robinson	Graduate/Professional Chair
Tiffany Randolph	Vocational – Technical Chair
Pedro Hernandez	OSFA Outreach Liaison & Newsletter Chair
Parker Campbell	OSFA State Grants & Scholarship Liaison
Wayne Kruger	Parliamentarian/Historian & Special Projects
Steve Booker	Private Schools Liaison
Ivy Wilcox	Global Issues Chair

Thank you for all you do to support our Association and our students.
-Katie Conrad, FASFAA President.



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MESSAGE FROM YOUR FASFAA VICE-RESIDENT



My name is Kris Hatcher, and I'm the financial aid director at Gulf Coast State College in Panama City. Nadine Bailey's ascension to the President-Elect position required FASFAA Executive Board to select someone for Vice Presidential responsibilities until June 30th, 2022. I was lucky enough to have been approached for that role, and I humbly accepted the opportunity after the Executive Board voted in August.

As Vice President, I will ensure that FASFAA members can access relevant training resources by facilitating the association's webinar, clock-hour workshop, region workshop, new aid / intermediate officer workshop, and annual conference efforts or committees.

In addition, I intend to collaborate with Jacob Dirghalli – who agreed

to fill in for my now vacant Legislative Chair – to implement the new advocacy goal detailed in our 2021-2024 Strategic Plan. He and I are excited to promote the reestablishment of FASFAA as a prominent financial aid advocate.

As for goals, FASFAA's training committee will seek to meet or exceed 2020-2021 attendance benchmarks. We will also continue the pursuit of increasing the number of NASFAA certifications and credentials held by FASFAA members.

Please don't hesitate to contact me if you have any suggestions for training opportunities, would like to volunteer or present, or have any questions, comments, or concerns.

Respectfully,
Kris Hatcher

That's what I love to do for FASFAA. As we continue to mention, the best way to help FASFAA succeed is to volunteer – get involved in any way you can, the reward is invaluable!



2022 FASFAA Annual Conference Save The Date

Making your way in the world today takes everything you've got, taking a break from all your worries sure would help a lot, wouldn't you like to get away? Sometimes you want go where everybody knows your name, and they're always glad you came. Sound familiar?

On behalf of the FASFAA Conference Committee, I would like to invite you to FASFAA's Annual Conference May 31st through June 3rd, 2022. We are thrilled to announce this year's conference will be in person at The Sawgrass Marriott in Ponte Vedra, Florida!!!! We will be sending more detailed conference information once registration opens in February. There will be more surprises and special guests than you can imagine! You don't want to miss this event as we will be "Back Together Again"!

In order to make this the best possible conference, we need your help with the following items:

CALL FOR SESSIONS: This is your conference and we want to make sure we are providing sessions on the hottest topics that are impacting you. Please email any session recommendations to Tamika Martin at tmartin63@valenciacollege.edu by February 7, 2022.

Get these dates on your calendar so that you don't miss out on this REUNION! It wouldn't be the same without you there!

Kind Regards,
Tamika Martin
2021-2022 Conference Chair

FASFAA BUDGET | 2021-22 OPERATIONAL BUDGET

FASFAA’s Executive Board approved the 2021-22 operational budget at its meeting in September 2021. The balanced budget is based on a membership goal of 875 members and bringing the membership back together for the Annual Conference at the Marriott Sawgrass in Ponte Vedra Beach May 30 – June 3, 2022. If you have any questions about the budget, please reach out to FASFAA’s Treasurer, Eileen Brzozowski, at treasurer@fasfaa.org.



MEMBERSHIP AND VOLUNTEER CHAIR

I joined the 2021/2022 Executive Board as Membership Chair and Volunteer Coordinator to help inspire new membership and continued membership in the FASFAA organization as well as volunteerism within the membership. I want to help membership grow, gain traction, and get people involved. I would like to share with others how great FASFAA can be and how it can assist in your financial aid career. Personally, FASFAA has helped build my financial aid confidence, made me feel welcomed in the financial aid field, and introduced me to lifetime friends. I am excited to be the first point of contact and go to for members and love to assist in any way I can for the membership. Please feel free to reach out to me at Kristina.Chavers@ucf.edu to get involved or renew your membership for all the exciting opportunities happening this FASFAA year.

Please let me know if anything additional is needed.

Thanks again!

Warmly,

Kristina Chavers

REVENUE	
Membership	\$ 26,220
Training Income	\$ 20,250
Pre-Conference Income	\$ 2,500
Annual Conference	\$ 120,120
SASFAA President Swap	\$ 600
Total Revenue	\$ 169,690

EXPENSE	
Executive Board Expenses	\$ 23,896
Statewide Training Workshops	\$ 5,200
Director's Summit	\$ 1,125
Regional Training Workshops	\$ 2,000
President Travel	\$ 3,700
President-Elect Travel	\$ 4,320
Annual Conference Expenses	\$ 76,631
LEAP Program	\$ 3,890
New Member Workshop	\$ 625
Pre-Conference Expenses	\$ 1,925
Committee Expenses	\$ 3,050
Administrative Expenses	\$ 16,828
Bookkeeping & Accounting	\$ 15,000
Awards & Special Projects	\$ 2,500
Ollicia Anderson Scholarship Award	\$ 500
Charity	\$ 1,000
Hotel Deposit for 2022 Annual Conference	\$ 5,000
Audit Consultation	\$ 2,500
Total Expenses	\$ 169,690



FEDERAL AND STATE LEGISLATIVE CHAIR

“In the short time I have become the Legislative Chair for FASFAA, we have had some exciting opportunities.

This Fall 2021, Rachel Gentry, Assistant Director of Federal and State Relations at NASFAA, contacted us, urging our association to join the advocacy effort to double the Federal Pell Grant. In response to this call, we composed a message to send to our

Florida legislators. The message was sent via email to Senator Marco Rubio, Senator Rick Scott, and Representative Charlie Crist Jr. In addition to this opportunity, we are hopeful to be working with NASFAA on their State Advocacy Network soon.

Additionally, we have sent out a notice regarding FSA Training updates. We continue to monitor legislation, and we hope to send more frequent updates regarding pertinent legislation to our amazing FASFAA community.”

Jacob Dirghalli

Welcome to Fall FASFAA Members!

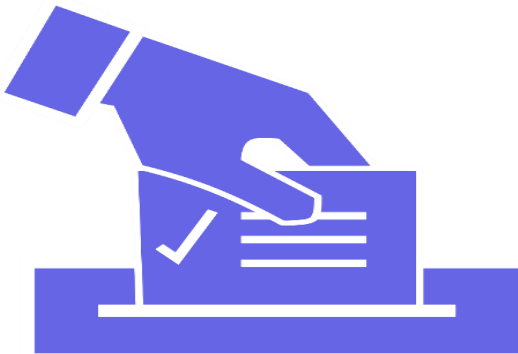


We hope this busy season has you all doing well and managing the many challenges that come our way. The FASFAA Board and other committees are in full planning mode to ensure we have a successful year for our members as we try to get “Back Together Again”!

Make sure you have signed up for the FASFAA email listserv so you don’t miss any important training etc. announcements.

FASFAA is seeking nominations for the following positions in the 21-22 election, that will conclude at our annual conference:

- ☑ **President-Elect**
- ☑ **Treasurer-Elect**
- ☑ **VP of Training**
- ☑ **Region Representatives for regions II & IV**



You can find more detailed requirements for each position on our site – www.fasfaa.org, most of these positions require a minimum two-year commitment (except President). You can also contact the persons that currently occupy that position to give you more insight as to what is required.

The best way to help FASFAA succeed is to volunteer – get involved in any way you can, the reward is invaluable!

That’s what I love to do for FASFAA.

Nadine Bailey, President-Elect

SAVING STUDENTS MONEY, ONE SUIT AT A TIME...

Sixteen years ago, the students in USF's chapter of Students In Free Enterprise came up with the idea of collecting donated suits and providing them to students who did not have professional attire. Shortly thereafter, the director of USF's career center approached the team about partnering in the promotion the Career Center's bi-annual career fair. The career fair brings prospective employers to campus to meet and interview students for jobs and internships. There was one small problem, the employers relayed their disappointment in the lack of professional attire for students who were seeking employment.

The idea of the students bloomed into a full-fledged opportunity to make an impact in the lives of students. Professional attire became mandatory for admission into the career fair. The students were tasked with providing the clothes to their peers, having a steady supply and keeping the clothes clean and ready for wear. An agreement was made with the campus bookstore to provide a small, 80 square foot space to keep the clothes and run the operations.

Fast forward to 2013. Our campus bookstore announces a major renovation that would result in the loss of the suit closet and everything went into storage. In July 2015, the Suit-A-Bull store was finished (670 square foot space and funding provided by USF).

Here's how it works. Student comes into the store and is fitted for the clothes they need. The student tries on the clothes in the dressing room. If it fits properly, the student checks out the items on an honor code policy for a maximum of three days. When the student returns the items, the clothes are sent to be dry cleaned before being put back into service. Donations are made from various employers within Tampa Bay and private members of the community. Pre-COVID, the store received between 300-400 students per semester borrowing suits for their interviews and other professional activities!

On many campuses today, schools have food pantries (ours is called Feed-A-Bull) and clothing borrowing areas like Suit-A-Bull to help students who may not have the resources to afford these items. It was my pleasure advising this group of students from 2005-2019. We are proud to be able to assist students in reaching their goals by removing obstacles to success.

Damion Lovett

FASFAA Immediate Past President





LEAP PROGRAM LAUNCH!

“Success is where preparation and opportunity meet.” -Bobby Unser

We’re excited to launch to 2021-2022 Leadership Education for Association Professionals (LEAP) Program, starting in October! So many financial aid leaders will be joining the robust program this year, pairing with experienced and accomplished mentors for professional and personal growth.

This year’s program line-up is a dynamic curriculum tackling hard-hitting topics in Higher Education today. Topics for review, deep discussion and analysis in this year’s LEAP curriculum include emotional intelligence, diversity, equity and inclusion, effective communication, work-life balance/wellness, change management, assessment, staffing models, navigating crises, financial/budget management and more!

So much change is happening at our institutions, and in the financial aid profession. FASFAA is the organization to help financial aid administrators in Florida prepare for the opportunities that change can bring. We are looking forward to the success of our LEAP participants as the program prepares them through the engaging curriculum presented throughout the year. We’re looking forward to an exciting year as we LEAP into 2021-2022!

Alex and Mia, 2021-2022 LEAP Co-Chairs

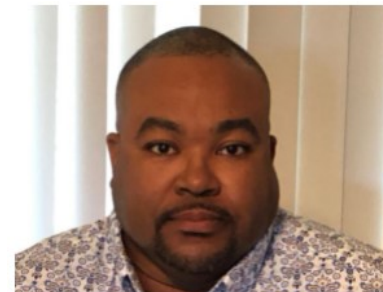


OUTREACH/FINANCIAL LITERACY CHAIR

My name is Will Hunter and I am the Chair of the Early Awareness/ Outreach/ Financial Literacy Committee. I work at the University of North Florida in Jacksonville.

The major function of the Early Awareness/ Outreach / Financial Literacy Committee is to empower college students for success by providing early access to available financial resources and by instilling effective money management skills. FASFAA is committed to creating college partnerships and community outreach opportunities to increase FAFSA awareness and timely completion, to spread financial literacy, and to promote responsible stewardship across Florida’s post-secondary institutions. Recently, the Early Awareness/ Outreach/Financial Literacy Committee partnered with the Florida College Access Network (FCAN) to offer High School Counselors training for the purposes of FAFSA application completion. It will become critically important for High School coun-

selors and outreach organizations to have a direct link to experts who can provide the valuable training especially with significant changes coming to the FAFSA application for the 2023-2024 aid year and beyond. The trainings were offered virtually on September 21, September 24 and October 15. Financial aid administrators were also available during the sessions to answer any questions from attendees. The September trainings covered all of the unique family situations that are a stumbling block for so many, Professional Judgment, Dependency Override, and counseling undocumented students. The October 15 training was the FAFSA application question by question walk through.



SPONSORSHIP CHAIR

Laura Dickerson is this year’s Sponsorship Chair for FASFAA. This is Laura’s third year serving in this position, which works closely with the executive and conference committee boards to ensure sponsorship goals and membership is maintained to support the organization. Laura has supported FASFAA through membership since 1991, and over the years worked in various capacities to support FASFAA. She and her family live in Tampa FL.



★★**UPDATES**★★

**BUSINESS PARTNERS
ADVISORY COUNCIL**

I am Bill Ayers with College Ave and I chair the FASFAA Business Partners Advisory Council. My primary role on the Executive Board is to represent the interests of the Business Partners by providing insight, advice, and counsel to the Association. Here are the Advisory Council’s goals for 2021-2022:



Goals:

1. Improve engagement between Business Partners and association members
2. Promote the value of Business Partners – Instill trust
3. Expand Business Partner activities

Sub-committees of Business Partners to accomplish the above goals:

Sub-committee	1. Improve Engagement	2. Promote Value	3. Expand Activities
Concepta Williamson, Citizens Bank *	X		
Kathleen Roebuck, Cognition	X		
Jeff Daniels, PNC	X		
Adedayo Lawal, Sofi	X		
Pedro R. Hernandez, OSFA	X		
Becky Davis, Ascendium *		X	
Rick Gallagher, Ascent		X	
Caroline Menendez, Credible		X	
Nicole Verrett, Financial Aid Services		X	
Chansone Durden, Earnest		X	
Laura Dickerson, Sallie Mae*			X
Brenda Brown, College Aid Services			X
Amy Gerber, ScholarNet			X
Jennifer Sales, Campus Logic			X
Irma Molinares, ECMC			X
* - Team Leader			

Follow this link to the FASFAA Business Partner Service Directory:

<https://fasfaa.memberclicks.net/business-partner-service-directory>

Happy Fall FASFAA Members!

Your dedicated FASFAA regional representatives are pleased to announce that our Fall Region Workshop was conducted virtually. Your Region representatives and executive board members pulled together to bring to you this and future trainings opportunities.

Registration details and agenda will be available soon on the FASFAA Region News webpage and will also be shared with the membership via email.

As always, feel free to reach out to your Region Representative to express your thoughts and interests, or to simply say hello 😊.

Sincerely,

Your Region Representatives

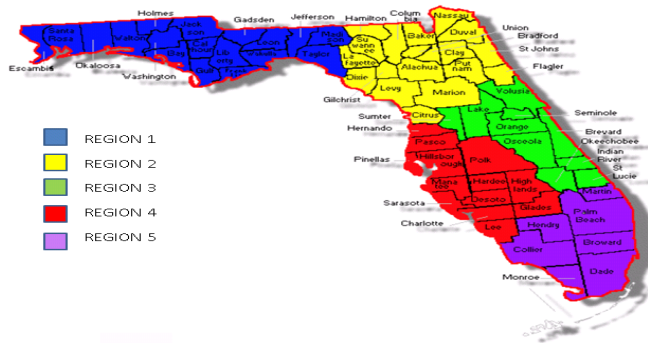
Region 1: Joanne Rozborski, PSC

Region 2: Chas Hammond, UF

Region 3: Angelica Parrales, VC

Region 4: Kimberly Gloster, FGCU

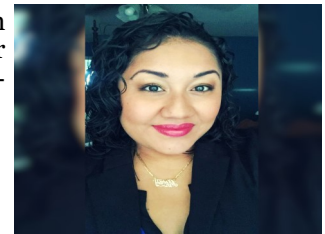
Region 5: Marissa Miles, FIU



Messages from your regions:

I am honored and thrilled to serve as the Region I Representative. I look forward to reconnecting together again as many of us will be transitioning back to on-campus work. This past year has been challenging for everyone, especially our students. As both federal and state agencies help provide relief by offering new programs to assist students and schools during these unprecedented times, our responsibilities to administer these new programs and ever-changing regulations can be overwhelming, but thankfully we are part of a strong financial aid association. FASFAA offer many training opportunities and events throughout the year. I highly encourage you, if you are not a member, to consider becoming a member of FASFAA for the partnership, professional growth and support! Members enjoy the following benefits: training and conferences, job bulletin board, newsletter, and networking.

Angelica Parrales (Angie/Ang) here as your Region III representative and I am elated to be serving you. I am here as a sponge to continue soaking up all your needs, ideas, and suggestions for our region. I also encourage you to get involved with us!



Hi Region IV!!

I am so excited and honored to serve as your 2021-2022 Region IV Representative. Although last year was challenging due to COVID19, we ultimately worked together and made an awesome year out of it. Thank you to everyone who volunteered, who brought your questions and concerns to my attention; and thank you to those who participated in the many different webinar trainings offered throughout the year.

As we step into the new year with a new theme, 'Back Together Again', it is important that you know how extremely valuable your input and involvement is for accomplishing FASFAA's mission.

FASFAA's mission is to develop and maintain professional standards of financial aid administration, to promote cooperation and communication among its members, and to promote and endorse student financial aid programs that are consistent with good professional practice.

21-22 will be yet another great year of professional development, training (hopefully more in-person), and networking opportunities. Please remember to renew your [FASFAA membership](#). Maintaining your membership or becoming a new member is a great way to start your year off right! For anyone new to financial aid or Florida, I welcome you and would love to hear from you.

I invite all members old and new to be part of our association in any way that is best for you. Opportunities you may consider include: [volunteering on one of our committees](#) or task forces during the year, attending [regional workshops](#) and our [annual conference](#), presenting in one of our training sessions and writing an article for [our newsletter](#).

Kimberly Gloster

Happy Fall FASFAA Members! Continued Regional Representatives And Global Issue Chair



Hello Florida Financial Aid community. I would like to introduce myself as the new Region V representative. I am excited to begin working with the FASFAA Board and all of our Florida financial aid constituents. I have been in the financial aid field for over 20 years, working first at Florida Atlantic University, then moving on to my current position at FIU. Recently, I completed my Accredited Financial Counselor Certification expanding the professional growth of my financial aid career into the financial counseling role. Additionally, I have taken every opportunity to obtain certifications in regards to mental health support for all students including obtaining my certification in Mental Health First Aid and LGBTQ Safe Zone Training . These type of trainings have definitely become a necessary skill in any type of higher education student centered position and I highly advocate for all in financial aid to take any opportunity to expand their skillset in mental health wellness and support.

The 21-22 FASFAA Executive Board is already working diligently on planning a virtual region meeting and an in person annual conference to bring us “Back Together Again”. I am looking forward to serving the FASFAA Southern region by continuing to lead, share, motivate, educate and collaborate with other professionals in Financial Aid.

Marissa Miles



Hello FASFAA colleagues, I hope you are having a great semester so far! I am thrilled to be serving for the second year of my term as your Region II Representative. I have been busy collaborating with the other Region Representatives to plan the Fall 2021 Virtual FASFAA Workshop. Please don't hesitate to contact me if you have any questions, suggestions, or need assistance. Thank you for all that you do for the students and families that you serve!

Kind regards, **Chas Hammond Region II Representative**

Diversity and Inclusion Chair, **Mrs. Ivy Wilcox.**



“**Unity in diversity** is the source of strength. Unity in diversity is the strength for country it exists. Unity in diversity makes better society. Unity in diversity means harmony in differences” unknown author

FLORIDA DEPARTMENT OF EDUCATION: OSFA UPDATE

The 2021 Florida Legislative Session modified and created policies with respect to State Scholarship and Grant Programs via the bills provided below.

Senate Bill 2500: General Appropriations Act, Chapter 2021-36, Laws of Florida (L.O.F.)

Bright Futures Scholarship Program

Beginning with the fall 2021 semester, Bright Futures Florida Academic Scholars recipients will no longer receive an additional stipend for textbooks and college-related expenses.

Randolph Bracy Ocoee Scholarship Program

Created to provide student financial assistance to 50 eligible students for up to \$6,100 annually for tuition and registration fees.

Eligible students include applicants who are either: A direct descendant of victims of the Ocoee Election Day Riots of November 1920, or A current African-American resident of Ocoee, Florida.

House Bill 1261: Higher Education, Chapter 2021-232 L.O.F.

Benacquisto Scholarship Program

This bill modifies the initial eligibility qualifications within s. 1009.893, Florida Statutes. The 2021-22 academic year is the last year for an out-of-state student to initially enroll in a baccalaureate degree program and be eligible to receive an initial award.

Postsecondary Institutional Duties

Section 1009.46, Florida Statutes was created to establish duties related to postsecondary institutions who receive state financial aid and tuition assistance programs including, but not limited to, refund deadlines, annual application submission details for participation in state aid, maintaining accurate records, verifying student eligibility, and requiring the reporting of a student's program of study.

Senate Bill 366: Education Opportunities Leading to Employment, Chapter 2021-162 L.O.F.

Florida Student Assistance Grant Program (FSAG)

FSAG-Postsecondary has added eligibility for aviation maintenance schools certified by the Federal Aviation Administration (FAA) and licensed by the Commission for Independent Education (CIE).

Awards up to 110% of the clock hours required to

complete the enrolled program.

Eligibility for renewal evaluated after the completion of 900 clock hours along with the requirements set within s. 1009.40(1)(b), Florida Statutes.

Access to Better Learning and Education Grant Program

The ABLE program was repealed and will not be funded for the 2021-22 academic year. Senate Bill 52: Postsecondary Education, Chapter 2021-160, L.O.F.

Dual Enrollment Scholarship Program

Created to support eligible postsecondary institutions who provide dual enrollment opportunities to eligible secondary students.

Reimburses eligible postsecondary institutions for tuition and related instructional materials costs for specific dual enrollment courses to: private and home-educated secondary students beginning with the 2021 fall term, and public school, private school, and home-educated secondary students beginning with the 2022 summer term.

House Bill 5601: Higher Education, Chapter 2021-46, L.O.F.

Submitted:
Parker Campbell ,
Pedro Hernandez,
Office of Student Financial Assistance

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The smartphone screen shows the Earnest app interface with a total cost of \$13.2k, a 5.99% variable rate, a \$25/mo prepayment, and a \$195/mo full repayment. It also displays a payment schedule for 'While I'm in school I can pay' with a \$25/mo fixed payment.

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FASFAA and its Members Are Thankful for *Bonnie Pirkle* *Memorial Scholarship!*

Created in 1998 to memorialize Bonnie L Pirkle, who gave immensely to the financial aid community during her years of service. From 1998 to 2016, the FASFAA President has awarded an annual scholarship to a student in their institution. Funds are collected throughout the FASFAA organization by donations and then added to our endowment account to maintain equity in the program. In 2017, the FASFAA board agreed to expand the service of this scholarship to further assist students in our state. The scholarship will be awarded to the respective school associated with the person serving in office. In addition to the President's Award, 8 scholarships will be awarded. President's Award Treasurer's Award Secretary's Award Regional Representatives Award

DONATE HERE: <https://www.fasfaa.org/2022charity>

Thank you to our Business Partners for their continued support!

